



HMS Bergbau AG is one of the leading coal trading companies in Germany. Our core-business is the international purchasing and selling of coal products. We supply major power plants and other customers worldwide. As a full-range supplier with subsidiaries in Eastern Europe and Asia, we also provide consultancy services for coal trading, coal processing and the optimization of transport logistics.

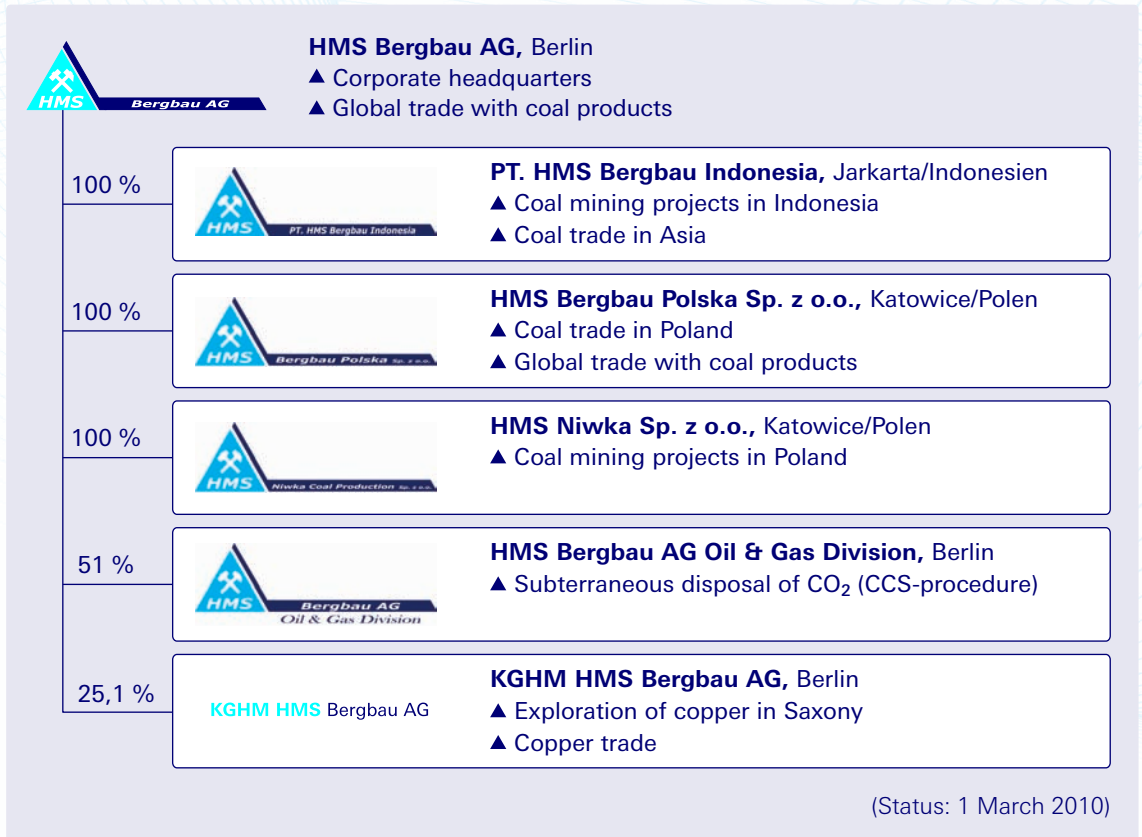
Based on our experience over the past decades, our extensive know-how, our excellent worldwide contacts and promising projects, **HMS Bergbau AG** has solid foundations and excellent growth potential.



Coal accounts for about 25 percent of global primary energy and for over 40 percent of global electricity generation. Experts agree that alternative energy sources will not be able to replace coal as an energy resource in the foreseeable future. On the contrary, its importance during the next decades will increase due to the fast economic growth, especially in China and India. According to the OECD alternative energy sources will not meet electricity demand increases until 2030. As such, approximately 90 percent of new demand will have to be met by fossils and nuclear energy. In addition, coal has strong future potential because of new methods to mitigate CO₂-emissions.

HMS has a solid market position due to exceptional coal know-how, decades of experience, a strong international network and a variety of promising new projects. We expect considerable growth in our core business in the coming years. Our goal is to increasingly access our own raw material resources and to exclusively represent additional major producers in various markets. Furthermore, we see good opportunities in the development of environmental technologies, especially in the subterranean storage of CO₂. Our international expansion is focused on Eastern Europe, South Africa and Asia.

Company Structure





Products and Services

Trade:

As a reliable partner in the international market for raw materials we acquire coal from leading producers and deliver it worldwide to various consumers. The annual turnover reaches several million tons. In addition to coal products such as steam coal, coking coal, coke, anthracite etc. we also trade related raw materials such as wood pellets, wood chips, biomass and ores when strategically suitable.

Logistics:

As a full-range supplier we do not only guarantee timely delivery but also manage the entire logistics process including transportation. Our team charters vessels and organizes inland transportation with barges, trains or trucks. We also organize and operate clearing at ports, storage management, coal preparation and technical surveillance.

Development of environmental technologies and consulting:

HMS is actively pursuing the development of technologies which enable mitigation or storage of CO₂ emissions. We focus predominantly on the Carbon Capture and Storage (CCS) technology, which enables underground storage of CO₂. Additionally, HMS Bergbau AG is offering its customers individually tailored services and solutions around coal and coal trading, such as for coal power plant and port construction, and for coal mining operations.

Access to own resources

By accessing our own coal resources we can guarantee a long-term and continuous supply of coal to our customers. On the one hand, we are representing major international producers exclusively in selected markets and on the other hand we will be operating our own coal mines. We have already acquired mining licenses, including for copper, which extends our current range of products.

Customer and Supplier Relations

The foundation of our international coal trading activities is the strong relationship with our customers and our suppliers.

Customers:

The main customers of HMS Bergbau AG are power plant operators and steel plants. Furthermore, we supply cement producers and other industrial customers such as glassworks, paper works, waste processing plants, etc. Our customers are both, private and public companies and our geographic focus is Europe, the Middle East and Asia.

Suppliers:

We acquire coal from renowned and reliable coal and coke producers predominantly in Russia, Poland, Indonesia, South Africa, and South and North America. In addition, HMS represents a number of producers exclusively, i.e. it takes over marketing and distribution in selected markets.

The HMS Share

HMS Bergbau AG has been listed at the Frankfurt Stock Exchange since 8 December 2008. The founding family still remains the majority shareholder.

ISIN	DE0006061104
WKN	606110
Stock symbol	HMU
Transparency level	Entry Standard
Stock category	Bearer shares
First trading day	8 December 2008
Domain Stock Exchange	Frankfurt am Main
Designated Sponsor	Close Brothers Seydler Bank AG
Investor Relations:	GFEI Aktiengesellschaft

Executive Board



Heinz Schernikau, Founder and Chief Executive of HMS Bergbau AG, established the company in 1995. He started his international coal trading career more than 35 years ago and has been advising leading coal producers in Asia and Europe.

Mr. Schernikau and the entire HMS team have an extensive

international network and their emphasis is on long-term business relations, mutual trust and reliability.

Sebastian Giese, Chief Financial Officer of HMS Bergbau AG, was appointed as CFO of HMS Bergbau AG in mid-July 2009. The former public accountant and tax consultant can look back on many years of experience in the consulting and auditing business. He had been working for Ernst & Young, an international advisory and auditing company, being responsible for multinational advisory and auditing projects.

Board of Directors

Dr. Hans-Dieter Harig, Chairman

Dr. Dr. h.c. Michael Bärlein, Vice Chairman

Michaela Schernikau, Member

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