

HMS Bergbau AG

Germany | Basic Resources | MCap EUR 190.8m

29 May 2026

UPDATE



Guidance lands ahead;
structural growth building;
PT up, BUY.

BUY (BUY)

Target price	EUR 80.00 (70.00)
Current price	EUR 42.00
Up/downside	90.5%

 ResearchHub 



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What's it all about?

HMS Bergbau has issued its FY26 guidance, targeting revenues of EUR 2.0bn and underlying EBITDA of EUR 35m, up 56% versus the adjusted FY25 base. The revenue figure materially exceeds our prior estimate, driven by a stronger-than-expected marine fuels performance. A new eight-year exclusive chrome ore offtake agreement with Mantengu Ltd. adds a further long-term growth layer, with HMS replacing an RWE subsidiary as marketing partner for the producing Langpan mine. With both mining projects ramping and the chrome deal contributing from 2026, we raise our 2027E underlying EBITDA to EUR 47m, lift our PT to EUR 80.00 (from EUR 70.00) and maintain our BUY rating.

IMPORTANT. Please refer to the last page of this report for "Important disclosures" and analyst(s) certifications.

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HMS Bergbau AG

Germany | Basic Resources | MCap EUR 190.8m | EV EUR 188.0m

BUY (BUY)

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Current price EUR 42.00
Up/downside 90.5%

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Guidance lands ahead; structural growth building; PT up, BUY.

FY26 guidance issued. HMS Bergbau has issued its formal FY2026 guidance, targeting revenues of EUR 2.0bn and a reported EBITDA of EUR 55m, the latter including an approximately EUR 20m one-off consolidation effect from the first-time inclusion of Hoshzoa Resources Vryheid (HRV) in South Africa. Stripping out this effect, underlying EBITDA is expected to reach EUR 35m, up from EUR 22.4m on the same adjusted basis in FY2025, a clean year-on-year increase of roughly 56%, confirming that the operational momentum we had anticipated is materializing.

Revenue upside driven by marine fuels. The revenue guidance of EUR 2.0bn comes in materially above our prior estimate of EUR 1.77bn. The delta is largely attributable to the marine fuels segment, which management describes as performing ahead of its own expectations. As noted in our April update, the Singapore hub has successfully absorbed disruptions stemming from the Hormuz blockade, and March and April 2026 were reportedly the highest-tonnage months in the company's history.

Chrome offtake adds long-term structural layer. A new chrome ore offtake agreement with JSE-listed Mantengu Ltd. adds a further structural growth layer. HMS has secured exclusive worldwide marketing rights for the full output of the producing Langpan mine in South Africa for at least eight years, with current capacity of 160,000 tonnes per annum and a clear pathway to 280,000 tonnes. This deal also marks HMS replacing an RWE subsidiary as marketing partner, a further illustration of the ongoing ESG-driven retreat of larger corporates from commodity trading, from which HMS continues to benefit.

Conclusion: Looking into 2027, with both Maatla and HRV expected to operate at fuller capacity and the chrome agreement contributing for a full year, we raise our underlying EBITDA estimate to EUR 47m. No consolidation effects are assumed for 2027. On a DCF basis, and pending the publication of the FY2025 annual report which is expected in June and will allow a full model rollover, we raise our price target to EUR 80.00 (from EUR 70.00) and maintain our BUY rating.

HMS Bergbau AG	2022	2023	2024	2025P	2026E	2027E
Sales	971.9	1,296.2	1,363.7	1,224.6	1,959.4	2,302.3
<i>Growth yoy</i>	127.2%	33.4%	5.2%	-10.2%	60.0%	17.5%
EBITDA	15.4	15.7	20.1	59.4	54.9	47.1
EBIT	14.7	15.1	19.4	58.1	53.2	45.1
Net profit	10.3	12.5	13.2	54.8	28.8	24.6
Net debt (net cash)	-14.8	-19.4	-13.2	-55.1	-79.5	-102.9
Net debt/EBITDA	-1.0x	-1.2x	-0.7x	-0.9x	-1.4x	-2.2x
EPS reported	2.23	2.72	2.90	12.07	6.35	5.43
DPS	0.77	0.92	1.05	1.07	1.21	1.36
<i>Dividend yield</i>	1.8%	2.2%	2.5%	2.5%	2.9%	3.2%
Gross profit margin	2.9%	2.8%	2.9%	3.0%	3.5%	3.8%
EBITDA margin	1.6%	1.2%	1.5%	4.9%	2.8%	2.0%
EBIT margin	1.5%	1.2%	1.4%	4.7%	2.7%	2.0%
ROCE	23.4%	21.3%	20.5%	29.8%	22.6%	17.7%
EV/Sales	0.2x	0.1x	0.1x	0.1x	0.1x	0.0x
EV/EBITDA	12.0x	11.5x	9.4x	2.4x	2.3x	2.2x
EV/EBIT	12.6x	11.9x	9.7x	2.5x	2.4x	2.3x
PER	18.8x	15.4x	14.5x	3.5x	6.6x	7.7x

Source: Company data, mwb research



Source: Company data, mwb research

High/low 52 weeks 83.00 / 29.40
Price/Book Ratio 3.9x

Ticker / Symbols

ISIN DE0006061104
WKN 606110
Bloomberg HMU:GR

Changes in estimates

		Sales	EBIT	EPS
2025P	old	1,224.6	58.1	12.07
	Δ	0.0%	0.0%	0.0%
2026E	old	1,769.8	33.2	3.61
	Δ	10.7%	60.1%	75.7%
2027E	old	2,069.8	40.5	4.76
	Δ	11.2%	11.3%	13.9%

Key share data

Number of shares: (in m pcs) 4.54
Book value per share: (in EUR) 10.68
Ø trading vol.: (12 months) 517

Major shareholders

ERAG Energie und Rohstoff AG 37.0%
LaVo Verwaltung 34.3%
Family Schernikau 4.4%
Free Float 23.4%

Company description

HMS Bergbau AG (HMS) is a Berlin-based, but globally active trading and distribution company of raw materials, mainly for clients from energy-intensive industries. The company focuses on the trade with coal, supported by own production in Botswana, as well as coke products, marine fuels, as well as petcoke, ores, cement, and fertilizers. In the long-term, the company plans to diversify its portfolio further to include critical metals.

The following table displays the half-yearly performance of HMS Bergbau AG:

P&L data	H2 2021	H1 2022	H2 2022	H1 2023	H2 2023	H1 2024	H2 2024	H1 2025
Sales	262.8	404.7	567.2	656.7	639.5	731.4	632.3	643.0
yoy growth in %	91.1%	145.4%	115.8%	62.3%	12.7%	11.4%	-1.1%	-12.1%
Gross profit	8.3	8.8	12.0	10.5	14.7	14.2	20.3	16.3
Gross margin in %	3.2%	2.2%	2.1%	1.6%	2.3%	1.9%	3.2%	2.5%
EBITDA	4.6	5.4	9.9	6.3	9.3	7.9	14.5	8.3
EBITDA margin in %	1.8%	1.3%	1.8%	1.0%	1.5%	1.1%	2.3%	1.3%
EBIT	4.4	5.2	9.4	6.1	9.0	7.6	14.1	8.0
EBIT margin in %	1.7%	1.3%	1.7%	0.9%	1.4%	1.0%	2.2%	1.3%
EBT	4.1	4.6	9.2	5.7	8.8	7.1	11.8	7.6
taxes paid	1.3	1.6	1.9	0.6	1.5	1.6	4.0	1.8
tax rate in %	30.9%	34.1%	20.3%	11.1%	16.8%	22.4%	34.4%	23.8%
net profit	2.8	3.0	7.4	5.1	7.4	5.5	7.6	5.8
yoy growth in %	4.8%	695.7%	160.9%	67.7%	0.0%	8.7%	3.8%	4.2%
EPS	0.62	0.67	1.62	1.12	1.62	1.22	1.68	1.26

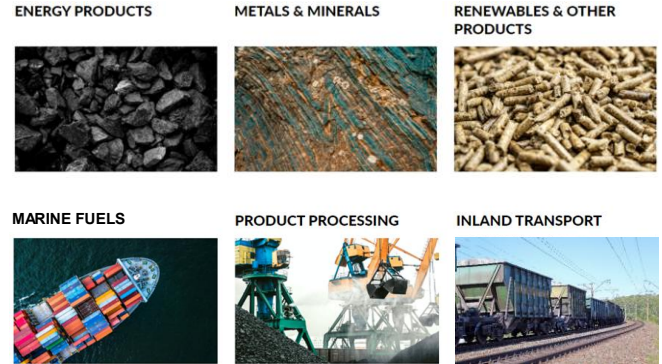
Source: Company data

Investment case in six charts

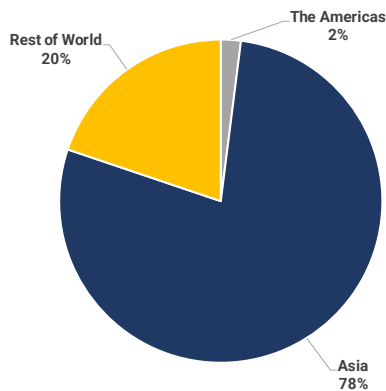
Footprint



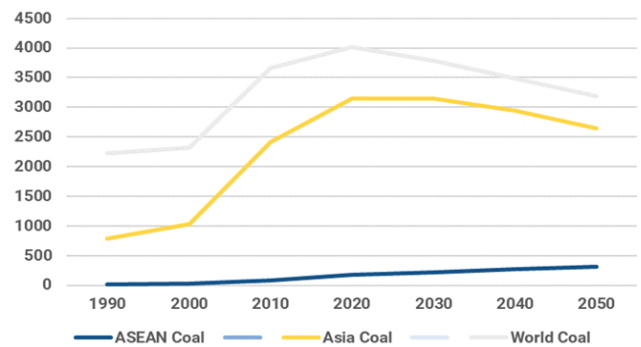
Products & Services



Regional sales split in %



Primary energy consumption by 2050 (Mtoe)



Marine fuels and Maatla to drive earnings

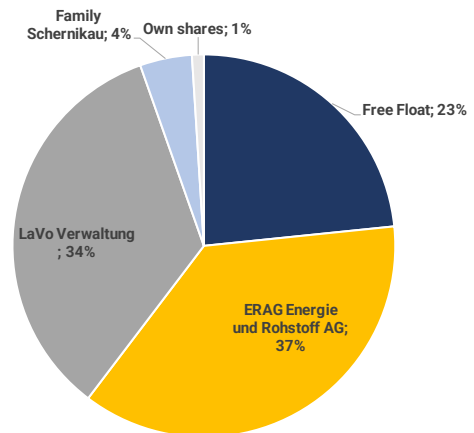


Botswana coal mine
 - HMS share 51%
 - SOP 2026
 - 1.2 Mtpa Phase 1
 - 30% gross margin

Marine fuels
 - Established team of 30 FTE
 - EUR 1bn in the mid-term
 - asset-light business model
 - highly transactional



Major Shareholders



Source: Company data, mwb research

SWOT analysis

Strengths

- Excellent track record in the field of commodity/coal trading
- International presence in significant, still growing markets
- Long-lasting customer relationships and far-reaching network
- Strategic partnerships for supply in key markets
- Asset-light business model supports de-risking

Weaknesses

- Negative image of fossil fuels in the context of climate change
- High country-specific risks
- High dependence on single commodity
- Limited liquidity in the stock

Opportunities

- Diversification into alternative commodities and rare metals
- Market share gains from bigger players phasing out their respective coal trading business (ESG pressure)
- Vertical integration to cover more aspects of the value chain
- Expansion of financial scope
- Profit margin improvements through further supply and processing agreements
- Future dividend income equity investments in mining projects

Threats

- Regulatory shifts
- Geopolitical impacts
- Energy transition
- Price volatility
- Economic downturn can impact demand
- Mining investments might not pay off

FCF Yield Model

Due to the fact that companies rarely bear sufficient resemblance to peers in terms of geographical exposure, size or competitive strength and in order to adjust for the pitfalls of weak long-term visibility, an Adjusted Free Cash Flow analysis (Adjusted FCF) has been conducted.

The adjusted Free Cash Flow Yield results in a fair value between EUR 148.98 per share based on 2025P and EUR 140.21 per share on 2029E estimates.

The main driver of this model is the level of return available to a controlling investor, influenced by the cost of that investors' capital (opportunity costs) and the purchase price – in this case the enterprise value of the company. Here, the adjusted FCF yield is used as a proxy for the required return and is defined as EBITDA less minority interest, taxes and investments required to maintain existing assets (maintenance capex).

FCF yield in EURm	2025P	2026E	2027E	2028E	2029E
EBITDA	59.4	54.9	47.1	49.2	50.2
- Maintenance capex	1.3	1.7	1.9	2.2	2.4
- Minorities	0.0	5.9	3.5	3.7	3.8
- tax expenses	13.7	11.6	9.4	10.0	10.2
= Adjusted FCF	44.4	35.7	32.2	33.3	33.8
Actual Market Cap	192.8	192.8	192.8	192.8	192.8
+ Net debt (cash)	-55.1	-79.5	-102.9	-125.3	-147.9
+ Pension provisions	8.8	14.1	16.6	16.9	17.2
+ Off B/S financing	0.0	0.0	0.0	0.0	0.0
- Financial assets	8.6	8.6	8.6	8.6	8.6
- Acc. dividend payments	4.8	9.6	15.1	21.3	27.8
<i>EV Reconciliations</i>	-59.7	-83.6	-110.1	-138.3	-167.1
= Actual EV'	133.1	109.2	82.7	54.5	25.7
Adjusted FCF yield	33.4%	32.7%	39.0%	61.1%	131.7%
base hurdle rate	7.0%	7.0%	7.0%	7.0%	7.0%
ESG adjustment	-0.2%	-0.2%	-0.2%	-0.2%	-0.2%
adjusted hurdle rate	7.2%	7.2%	7.2%	7.2%	7.2%
Fair EV	617.1	495.5	447.5	462.6	469.9
- <i>EV Reconciliations</i>	-59.7	-83.6	-110.1	-138.3	-167.1
Fair Market Cap	676.8	579.2	557.6	600.9	637.0
No. of shares (million)	4.5	4.5	4.5	4.5	4.5
Fair value per share in EUR	148.98	127.49	122.75	132.27	140.21
Premium (-) / discount (+)	254.7%	203.5%	192.3%	214.9%	233.8%

Sensitivity analysis FV						
Adjusted hurdle rate	5.2%	201.2	169.4	160.6	171.4	180.0
	6.2%	170.9	145.1	138.6	148.7	156.9
	7.2%	149.0	127.5	122.7	132.3	140.2
	8.2%	132.4	114.2	110.7	119.9	127.6
	9.2%	119.4	103.8	101.3	110.1	117.7

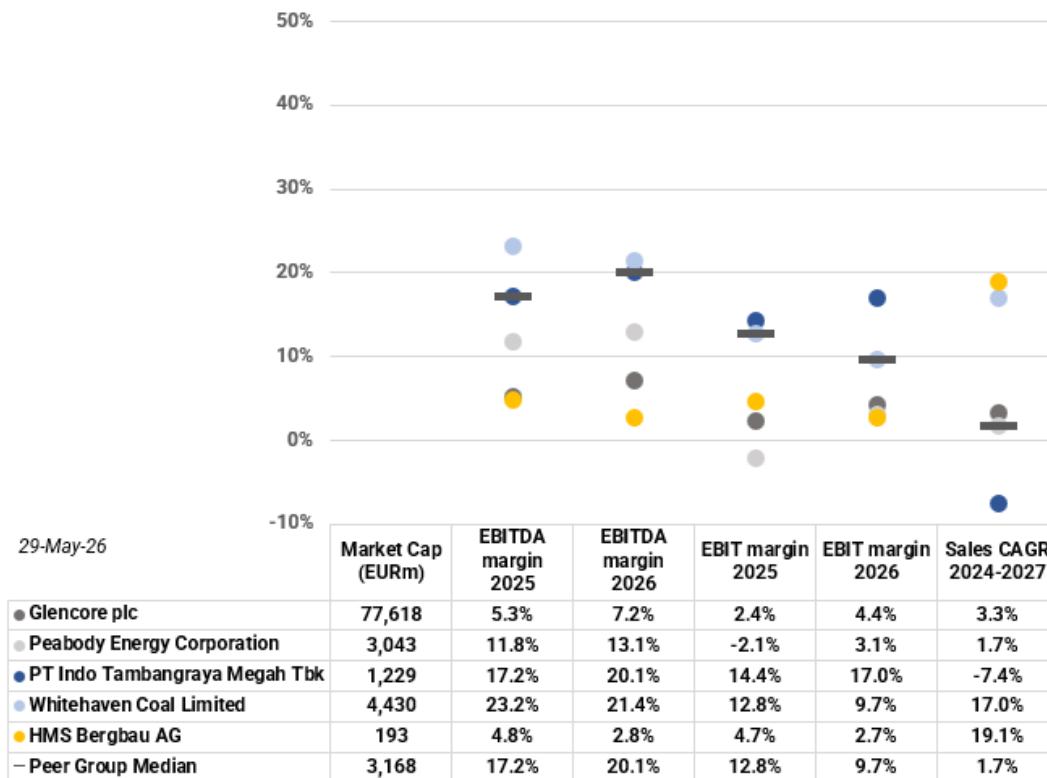
Source: Company data; mwb research

Simply put, the model assumes that investors require companies to generate a minimum return on the investor's purchase price. The required after-tax return equals the model's hurdle rate of 7.0%. Anything less suggests the stock is expensive; anything more suggests the stock is cheap. **ESG adjustments might be applicable. A high score indicates high awareness for environmental, social or governance issues and thus might lower the overall risk an investment in the company might carry. A low score on the contrary might increase the risk of an investment and might therefore trigger a higher required hurdle rate.**

Peer group analysis

A peer group or comparable company (“comps”) analysis is a methodology that calculates a company’s relative value – how much it should be worth based on how it compares to other similar companies. Given that HMS Bergbau AG differs quite significantly in terms of size, focus, financial health and growth trajectory, we regard our peer group analysis merely as a support for other valuation methods. In absence of another stock-listed pure play commodity trader, the selected peers include only integrated mining companies with relevant exposure to coal. The peer group of HMS Bergbau AG consists of the stocks displayed in the chart below. As of 29 May 2026 the median market cap of the peer group was EUR 3,167.9m, compared to EUR 190.8m for HMS Bergbau AG. In the period under review, the peer group was more profitable than HMS Bergbau AG. The expectations for sales growth are lower for the peer group than for HMS Bergbau AG.

Peer Group – Key data

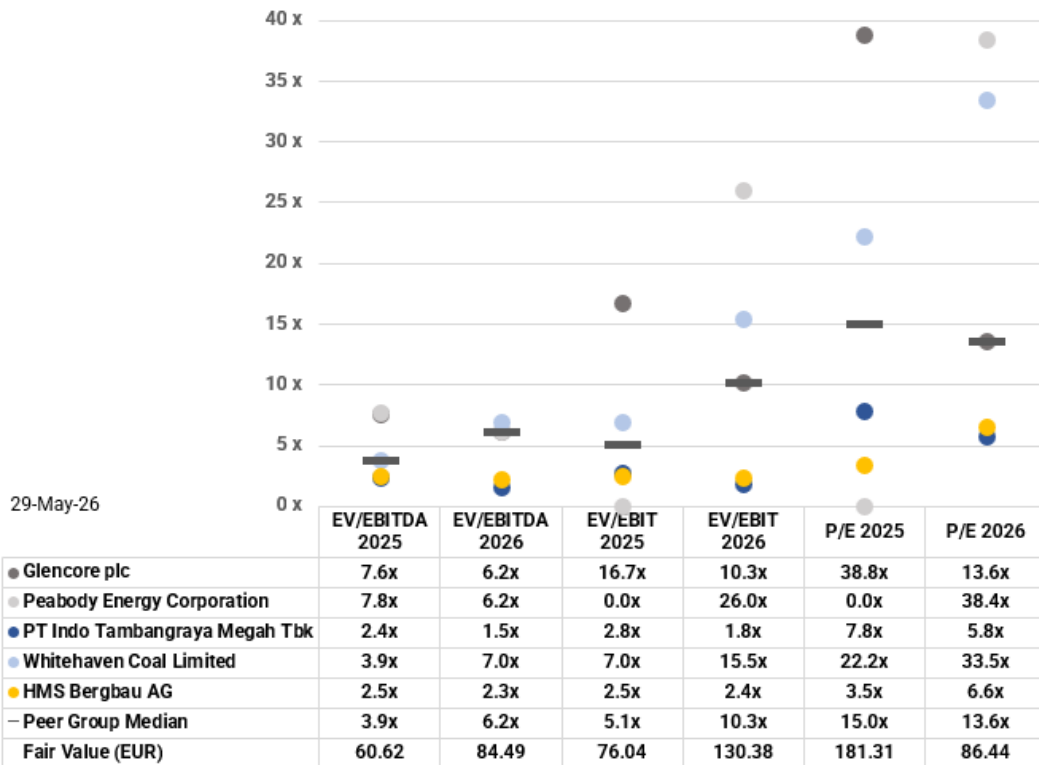


Source: FactSet, mwb research

Comparable company analysis operates under the assumption that similar companies will have similar valuation multiples. We use the following multiples: EV/EBITDA 2025, EV/EBITDA 2026, EV/EBIT 2025, EV/EBIT 2026, P/E 2025 and P/E 2026.

Applying these to HMS Bergbau AG results in a range of fair values from EUR 60.62 to EUR 181.31.

Peer Group – Multiples and valuation

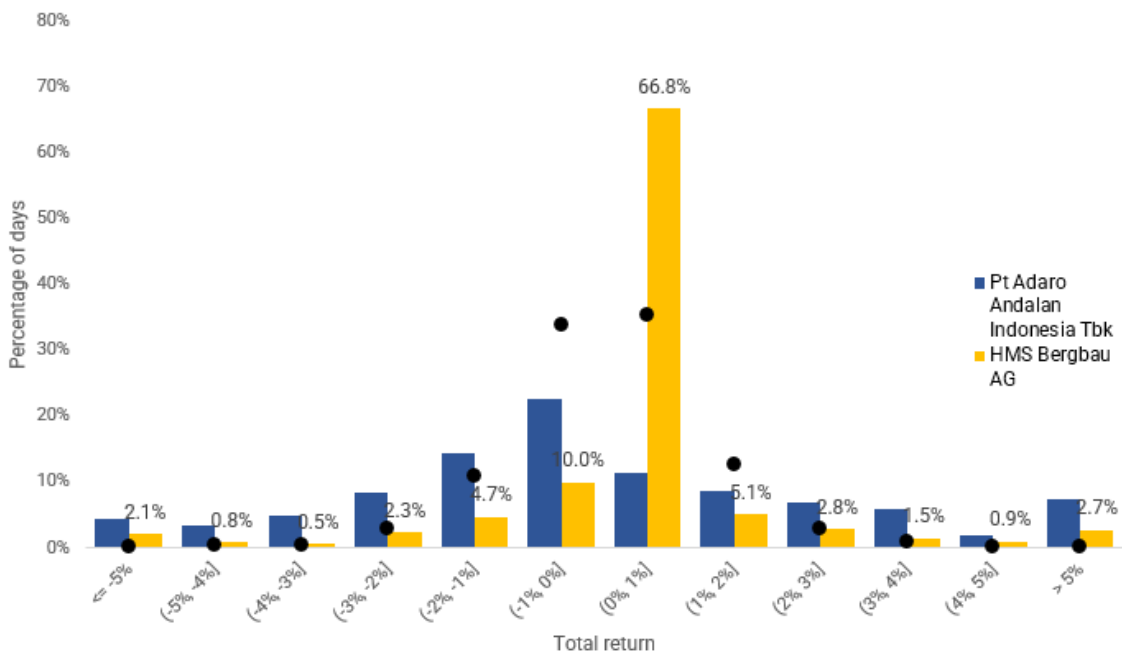


Source: FactSet, mwb research

Risk

The chart displays the **distribution of daily returns of HMS Bergbau AG** over the last 3 years, compared to the same distribution for Pt Adaro Andalan Indonesia Tbk. We have also included the distribution for the index Germany SDAX. The distribution gives a better understanding of risk than measures like volatility, which assume that log returns are normally distributed. In reality, they are skewed (down moves are larger) and have fat tails (large moves occur more often than predicted). Also, volatility treats up and down moves the same, while investors are more worried about down moves. For HMS Bergbau AG, the worst day during the past 3 years was 04/03/2025 with a share price decline of -17.6%. The best day was 18/07/2025 when the share price increased by 34.0%.

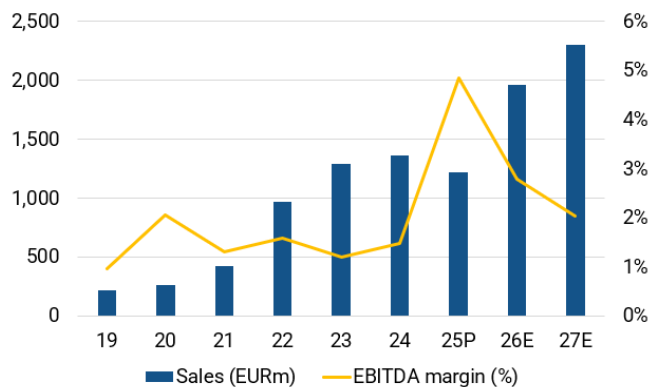
Risk – Daily Returns Distribution (trailing 3 years)



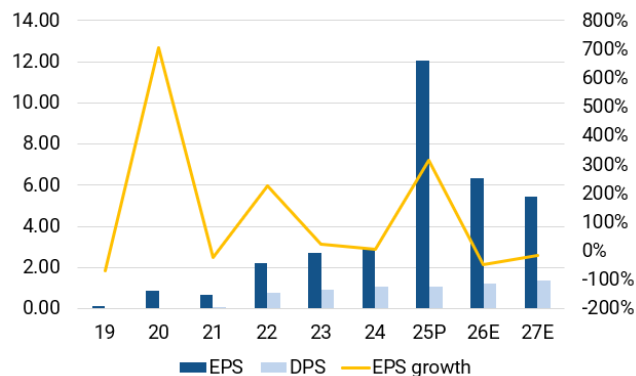
Source: FactSet, mwb research

Financials in six charts

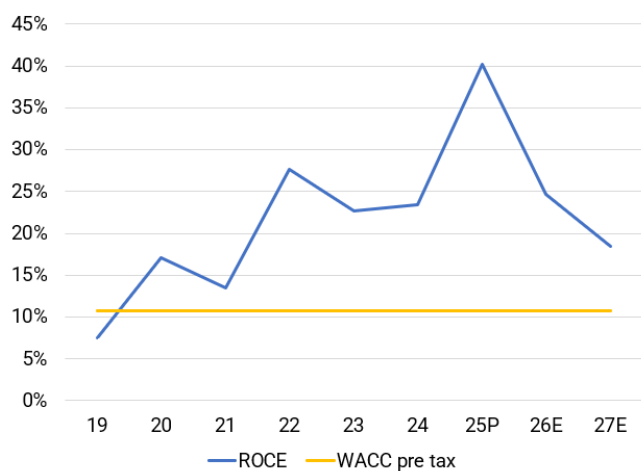
Sales vs. EBITDA margin development



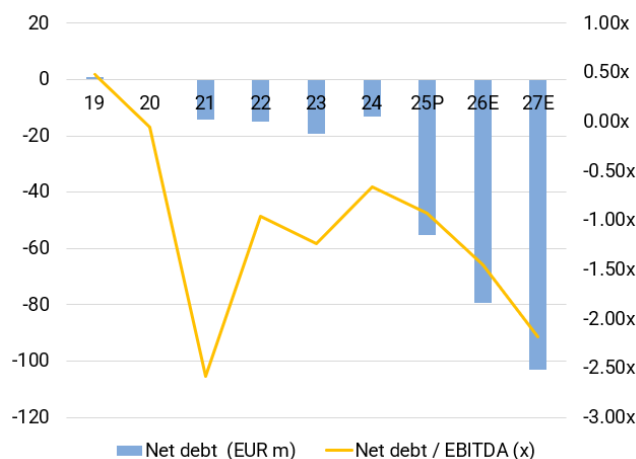
EPS, DPS in EUR & yoy EPS growth



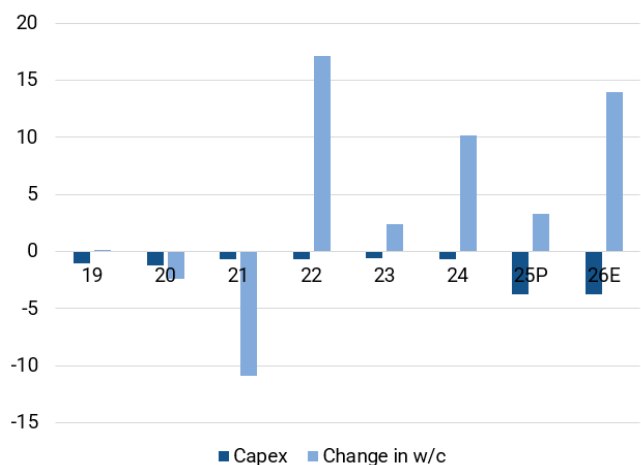
ROCE vs. WACC (pre tax)



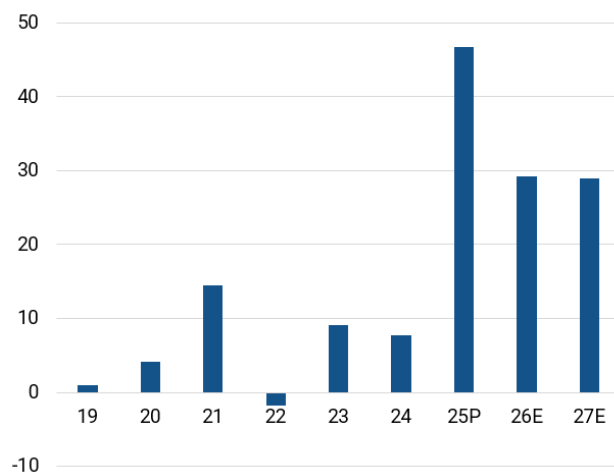
Net debt and net debt/EBITDA



Capex & chgn in w/c requirements in EURm



Free Cash Flow in EURm



Source: Company data; mwb research

Financials

Profit and loss (EURm)	2022	2023	2024	2025P	2026E	2027E
Net sales	971.9	1,296.2	1,363.7	1,224.6	1,959.4	2,302.3
Sales growth	127.2%	33.4%	5.2%	-10.2%	60.0%	17.5%
Change in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	971.9	1,296.2	1,363.7	1,224.6	1,959.4	2,302.3
Material expenses	943.8	1,260.4	1,324.5	1,187.9	1,890.8	2,215.9
Gross profit	28.1	35.8	39.3	36.7	68.6	86.3
Other operating income	0.9	1.6	1.6	42.9	18.6	2.2
Personnel expenses	6.6	10.1	7.2	9.2	14.7	18.4
Other operating expenses	7.0	11.7	13.5	11.0	17.6	23.0
EBITDA	15.4	15.7	20.1	59.4	54.9	47.1
Depreciation	0.7	0.5	0.2	1.3	1.7	1.9
EBITA	14.7	15.1	19.9	58.1	53.2	45.1
Amortisation of goodwill and intangible assets	0.0	0.0	0.5	0.0	0.0	0.0
EBIT	14.7	15.1	19.4	58.1	53.2	45.1
Financial result	-0.8	-0.6	-0.5	10.4	-6.8	-7.6
Recurring pretax income from continuing operations	13.8	14.6	18.9	68.5	46.3	37.6
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	13.8	14.6	18.9	68.5	46.3	37.6
Taxes	3.4	2.1	5.6	13.7	11.6	9.4
Net income from continuing operations	10.4	12.4	13.3	54.8	34.8	28.2
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	10.4	12.4	13.3	54.8	34.8	28.2
Minority interest	-0.1	0.1	-0.1	0.0	-5.9	-3.5
Net profit (reported)	10.3	12.5	13.2	54.8	28.8	24.6
Average number of shares	4.59	4.59	4.54	4.54	4.54	4.54
EPS reported	2.23	2.72	2.90	12.07	6.35	5.43

Profit and loss (common size)	2022	2023	2024	2025P	2026E	2027E
Net sales	100%	100%	100%	100%	100%	100%
Change in finished goods and work-in-process	0%	0%	0%	0%	0%	0%
Total sales	100%	100%	100%	100%	100%	100%
Material expenses	97%	97%	97%	97%	97%	96%
Gross profit	3%	3%	3%	3%	4%	4%
Other operating income	0%	0%	0%	4%	1%	0%
Personnel expenses	1%	1%	1%	1%	1%	1%
Other operating expenses	1%	1%	1%	1%	1%	1%
EBITDA	2%	1%	1%	5%	3%	2%
Depreciation	0%	0%	0%	0%	0%	0%
EBITA	2%	1%	1%	5%	3%	2%
Amortisation of goodwill and intangible assets	0%	0%	0%	0%	0%	0%
EBIT	2%	1%	1%	5%	3%	2%
Financial result	-0%	-0%	-0%	1%	-0%	-0%
Recurring pretax income from continuing operations	1%	1%	1%	6%	2%	2%
Extraordinary income/loss	0%	0%	0%	0%	0%	0%
Earnings before taxes	1%	1%	1%	6%	2%	2%
Taxes	0%	0%	0%	1%	1%	0%
Net income from continuing operations	1%	1%	1%	4%	2%	1%
Result from discontinued operations (net of tax)	0%	0%	0%	0%	0%	0%
Net income	1%	1%	1%	4%	2%	1%
Minority interest	-0%	0%	-0%	0%	-0%	-0%
Net profit (reported)	1%	1%	1%	4%	1%	1%

Source: Company data; mwb research

Balance sheet (EURm)	2022	2023	2024	2025P	2026E	2027E
Intangible assets (excl. Goodwill)	0.0	0.1	0.2	0.3	0.5	0.7
Goodwill	2.4	3.8	3.4	3.4	3.4	3.4
Property, plant and equipment	8.7	9.3	9.7	12.1	13.9	15.4
Financial assets	8.6	7.9	8.6	8.6	8.6	8.6
FIXED ASSETS	19.7	21.1	21.8	24.4	26.4	28.1
Inventories	10.6	9.5	8.9	6.5	15.5	18.2
Accounts receivable	62.9	198.1	117.4	104.0	171.8	201.8
Other current assets	4.0	14.1	29.9	29.9	29.9	29.9
Liquid assets	31.0	36.0	39.6	134.1	158.5	172.9
Deferred taxes	1.8	2.0	2.4	2.4	2.4	2.4
Deferred charges and prepaid expenses	0.4	0.7	0.0	0.0	0.0	0.0
CURRENT ASSETS	110.7	260.5	198.2	277.0	378.1	425.3
TOTAL ASSETS	130.5	281.6	220.1	301.3	404.5	453.4
SHAREHOLDERS EQUITY	29.6	38.1	48.5	98.6	128.5	151.1
MINORITY INTEREST	2.5	2.6	2.5	2.5	4.0	6.0
Long-term debt	16.3	16.5	26.4	79.0	70.0	70.0
Provisions for pensions and similar obligations	8.8	9.3	10.5	8.8	14.1	16.6
Other provisions	5.5	4.7	6.8	6.1	9.7	11.4
Non-current liabilities	30.5	30.5	43.7	93.9	93.8	98.0
short-term liabilities to banks	0.0	0.0	0.0	0.0	9.0	0.0
Accounts payable	63.2	207.1	125.2	104.1	165.8	194.3
Advance payments received on orders	3.9	3.0	0.0	1.8	2.9	3.5
Other liabilities (incl. from lease and rental contracts)	0.7	0.3	0.0	0.2	0.4	0.5
Deferred taxes	0.0	0.0	0.1	0.1	0.1	0.1
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	67.8	210.3	125.3	106.3	178.2	198.3
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	130.5	281.6	220.1	301.3	404.5	453.4

Balance sheet (common size)	2022	2023	2024	2025P	2026E	2027E
Intangible assets (excl. Goodwill)	0%	0%	0%	0%	0%	0%
Goodwill	2%	1%	2%	1%	1%	1%
Property, plant and equipment	7%	3%	4%	4%	3%	3%
Financial assets	7%	3%	4%	3%	2%	2%
FIXED ASSETS	15%	7%	10%	8%	7%	6%
Inventories	8%	3%	4%	2%	4%	4%
Accounts receivable	48%	70%	53%	35%	42%	45%
Other current assets	3%	5%	14%	10%	7%	7%
Liquid assets	24%	13%	18%	45%	39%	38%
Deferred taxes	1%	1%	1%	1%	1%	1%
Deferred charges and prepaid expenses	0%	0%	0%	0%	0%	0%
CURRENT ASSETS	85%	93%	90%	92%	93%	94%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	23%	14%	22%	33%	32%	33%
MINORITY INTEREST	2%	1%	1%	1%	1%	1%
Long-term debt	12%	6%	12%	26%	17%	15%
Provisions for pensions and similar obligations	7%	3%	5%	3%	3%	4%
Other provisions	4%	2%	3%	2%	2%	3%
Non-current liabilities	23%	11%	20%	31%	23%	22%
short-term liabilities to banks	0%	0%	0%	0%	2%	0%
Accounts payable	48%	74%	57%	35%	41%	43%
Advance payments received on orders	3%	1%	0%	1%	1%	1%
Other liabilities (incl. from lease and rental contracts)	1%	0%	0%	0%	0%	0%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred income	0%	0%	0%	0%	0%	0%
Current liabilities	52%	75%	57%	35%	44%	44%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Cash flow statement (EURm)	2022	2023	2024	2025P	2026E	2027E
Net profit/loss	10.4	12.4	13.2	54.8	34.8	28.2
Depreciation of fixed assets (incl. leases)	0.2	0.2	0.2	1.3	1.7	1.9
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.3	0.3	0.5	0.0	0.0	0.0
Others	5.1	-0.8	4.5	-2.4	10.4	6.2
Cash flow from operations before changes in w/c	16.0	12.1	18.5	53.7	46.8	36.3
Increase/decrease in inventory	0.0	0.0	0.0	2.4	-9.0	-2.7
Increase/decrease in accounts receivable	0.0	0.0	0.0	13.4	-67.8	-30.1
Increase/decrease in accounts payable	12.5	0.0	0.0	-21.0	61.6	28.5
Increase/decrease in other w/c positions	-29.6	-2.4	-10.1	2.0	1.2	0.6
Increase/decrease in working capital	-17.2	-2.4	-10.1	-3.3	-13.9	-3.6
Cash flow from operating activities	-1.1	9.8	8.3	50.5	32.9	32.6
CAPEX	-0.7	-0.6	-0.7	-3.8	-3.7	-3.7
Payments for acquisitions	0.0	-1.8	0.0	0.0	0.0	0.0
Financial investments	2.9	1.1	0.2	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from investing activities	2.3	-1.3	-0.4	-3.8	-3.7	-3.7
Cash flow before financing	1.1	8.4	7.9	46.7	29.2	29.0
Increase/decrease in debt position	-0.3	-0.2	-0.1	52.6	0.0	-9.0
Purchase of own shares	0.0	0.0	-0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	-0.2	-3.5	-4.2	-4.8	-4.9	-5.5
Others	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	-0.4	-3.7	-4.3	47.8	-4.9	-14.5
Increase/decrease in liquid assets	0.7	4.7	3.7	94.5	24.3	14.5
Liquid assets at end of period	31.0	36.0	39.6	134.1	158.5	172.9

Source: Company data; mwb research

Regional sales split (EURm)	2022	2023	2024	2025P	2026E	2027E
Domestic	0.0	0.0	0.0	0.0	0.0	0.0
Europe (ex domestic)	0.0	0.0	0.0	0.0	0.0	0.0
The Americas	19.4	25.9	27.3	25.7	43.1	53.0
Asia	758.1	1,011.0	1,065.1	957.6	1,534.2	1,802.7
Rest of World	194.4	259.2	270.0	240.0	380.1	446.6
Total sales	971.9	1,296.2	1,363.7	1,224.6	1,959.4	2,302.3

Regional sales split (common size)	2022	2023	2024	2025P	2026E	2027E
Domestic	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Europe (ex domestic)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
The Americas	2.0%	2.0%	2.0%	2.1%	2.2%	2.3%
Asia	78.0%	78.0%	78.1%	78.2%	78.3%	78.3%
Rest of World	20.0%	20.0%	19.8%	19.6%	19.4%	19.4%
Total sales	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Ratios	2022	2023	2024	2025P	2026E	2027E
Per share data						
Earnings per share reported	2.23	2.72	2.90	12.07	6.35	5.43
Cash flow per share	-0.40	2.01	1.79	10.83	6.87	6.76
Book value per share	6.45	8.30	10.68	21.70	28.28	33.27
Dividend per share	0.77	0.92	1.05	1.07	1.21	1.36
Valuation						
P/E	18.8x	15.4x	14.5x	3.5x	6.6x	7.7x
P/CF	-105.7x	20.9x	23.4x	3.9x	6.1x	6.2x
P/BV	6.5x	5.1x	3.9x	1.9x	1.5x	1.3x
Dividend yield (%)	1.8%	2.2%	2.5%	2.5%	2.9%	3.2%
FCF yield (%)	-0.9%	4.8%	4.3%	25.8%	16.4%	16.1%
EV/Sales	0.2x	0.1x	0.1x	0.1x	0.1x	0.0x
EV/EBITDA	12.0x	11.5x	9.4x	2.4x	2.3x	2.2x
EV/EBIT	12.6x	11.9x	9.7x	2.5x	2.4x	2.3x
Income statement (EURm)						
Sales	971.9	1,296.2	1,363.7	1,224.6	1,959.4	2,302.3
yoy chg in %	127.2%	33.4%	5.2%	-10.2%	60.0%	17.5%
Gross profit	28.1	35.8	39.3	36.7	68.6	86.3
Gross margin in %	2.9%	2.8%	2.9%	3.0%	3.5%	3.8%
EBITDA	15.4	15.7	20.1	59.4	54.9	47.1
EBITDA margin in %	1.6%	1.2%	1.5%	4.9%	2.8%	2.0%
EBIT	14.7	15.1	19.4	58.1	53.2	45.1
EBIT margin in %	1.5%	1.2%	1.4%	4.7%	2.7%	2.0%
Net profit	10.3	12.5	13.2	54.8	28.8	24.6
Cash flow statement (EURm)						
CF from operations	-1.1	9.8	8.3	50.5	32.9	32.6
Capex	-0.7	-0.6	-0.7	-3.8	-3.7	-3.7
Maintenance Capex	0.7	0.5	0.2	1.3	1.7	1.9
Free cash flow	-1.8	9.1	7.7	46.7	29.2	29.0
Balance sheet (EURm)						
Intangible assets	2.4	3.9	3.5	3.7	3.9	4.1
Tangible assets	8.7	9.3	9.7	12.1	13.9	15.4
Shareholders' equity	29.6	38.1	48.5	98.6	128.5	151.1
Pension provisions	8.8	9.3	10.5	8.8	14.1	16.6
Liabilities and provisions	30.5	30.5	43.7	93.9	102.8	98.0
Net financial debt	-14.8	-19.4	-13.2	-55.1	-79.5	-102.9
w/c requirements	6.4	-2.4	1.1	4.5	18.6	22.3
Ratios						
ROE	35.1%	32.6%	27.3%	55.6%	27.1%	18.6%
ROCE	23.4%	21.3%	20.5%	29.8%	22.6%	17.7%
Net gearing	-49.9%	-51.0%	-27.3%	-55.9%	-61.9%	-68.1%
Net debt / EBITDA	-1.0x	-1.2x	-0.7x	-0.9x	-1.4x	-2.2x

Source: Company data; mwb research

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